

International Jugglers' Association
Profit & Loss
January through December 2012

	<u>P2Y</u>	<u>General Fund</u>	<u>Festival</u>	<u>Festival Fun Fund</u>	<u>Video</u>	<u>YEP</u>	<u>Archives</u>	<u>Life Member</u>	<u>MMCC</u>	<u>iiWii</u>	<u>TOTAL</u>
Ordinary Income/Expense											
Income											
Festival Income	0.00	0.00	80,802.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	80,802.00
Donations	0.00	453.00	2,551.27	21,809.59	0.00	5,577.40	0.00	0.00	12,703.00	27,261.99	70,356.25
Membership	0.00	30,486.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	31,986.00
Merchandise	0.00	1,233.71	0.00	0.00	2,415.29	0.00	0.00	0.00	0.00	0.00	3,649.00
Interest	0.00	1.17	0.00	0.00	0.00	0.00	8.03	20.60	0.00	152.89	182.69
Advertising Income	0.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
Total Income	<u>0.00</u>	<u>32,223.88</u>	<u>83,353.27</u>	<u>21,809.59</u>	<u>2,415.29</u>	<u>5,577.40</u>	<u>8.03</u>	<u>1,520.60</u>	<u>12,703.00</u>	<u>27,414.88</u>	<u>187,025.94</u>
Cost of Goods Sold											
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	0.00	32,223.88	83,353.27	21,809.59	2,415.29	5,577.40	8.03	1,520.60	12,703.00	27,414.88	187,025.94
Expense											
Festival Expenses	0.00	0.00	76,598.66	13,057.55	0.00	49.50	0.00	0.00	0.00	0.00	89,705.71
Professional Services	0.00	10,199.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,199.96
Video	0.00	0.00	0.00	0.00	6,497.90	0.00	0.00	0.00	0.00	0.00	6,497.90
Communications	0.00	4,216.14	0.00	0.00	0.00	152.71	0.00	0.00	0.00	0.00	4,368.85
Insurance	0.00	1,942.50	1,611.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,553.50
Bank Charges	0.00	808.76	1,160.68	0.00	31.72	3.35	0.00	0.00	66.89	0.00	2,071.40
Postage	0.00	1,947.47	0.00	0.00	0.00	48.40	0.00	0.00	0.00	0.00	1,995.87
Archive	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	0.00	1,200.00
Travel	0.00	0.00	0.00	0.00	951.79	160.00	0.00	0.00	0.00	0.00	1,111.79
Shipping	28.59	804.16	0.00	0.00	24.40	0.00	0.00	0.00	0.00	0.00	857.15
Merchandising	0.00	536.35	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	536.35
YEP	0.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	0.00	0.00	450.00
Corporate Expenses	0.00	295.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	295.00
Miscellaneous	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Advertising	0.00	0.00	0.00	0.00	0.00	99.97	0.00	0.00	0.00	0.00	99.97
Total Expense	<u>28.59</u>	<u>20,850.34</u>	<u>79,370.34</u>	<u>13,057.55</u>	<u>7,505.81</u>	<u>963.93</u>	<u>1,200.00</u>	<u>0.00</u>	<u>66.89</u>	<u>0.00</u>	<u>123,043.45</u>
Net Ordinary Income	-28.59	11,373.54	3,982.93	8,752.04	-5,090.52	4,613.47	-1,191.97	1,520.60	12,636.11	27,414.88	63,982.49
Other Income/Expense											
Other Income											
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Other Expense											
Other Expenses	0.00	147.21	0.00	0.00	0.00	0.00	0.00	0.00	12,636.11	0.00	12,783.32
Total Other Expense	<u>0.00</u>	<u>147.21</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>12,636.11</u>	<u>0.00</u>	<u>12,783.32</u>
Net Other Income	<u>0.00</u>	<u>-147.21</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>-12,636.11</u>	<u>0.00</u>	<u>-12,783.32</u>
Net Income	<u>-28.59</u>	<u>11,226.33</u>	<u>3,982.93</u>	<u>8,752.04</u>	<u>-5,090.52</u>	<u>4,613.47</u>	<u>-1,191.97</u>	<u>1,520.60</u>	<u>0.00</u>	<u>27,414.88</u>	<u>51,199.17</u>