

International Jugglers' Association
Festival Profit & Loss
January through December 2013

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
Festival Income	
Package Plans	
Adult Super Early Bird	21,294.00
Adult Early	11,910.00
Adult Medium	11,679.00
Adult at Fest	6,216.00
Youth Super Early Bird	4,284.00
Youth Group	3,366.00
Youth Early	3,278.00
Youth Medium	1,253.00
Youth at Fest	<u>876.00</u>
Total Package Plans	64,156.00
Ticket Sales	
COS	5,796.00
Ind Champ	3,225.00
Taste of Vaudeville	1,590.00
Juniors Champ Tix	1,140.00
Ticket Sales - Other	<u>1,068.00</u>
Total Ticket Sales	12,819.00
Gym Admission	
Adult	
Adult - Other	<u>6,720.00</u>
Total Adult	6,720.00
Youth	
Youth - Other	500.00
Youth 3 day	<u>75.00</u>
Total Youth	575.00
Gym Admission - Other	<u>305.00</u>
Total Gym Admission	7,600.00
Special Workshop	6,300.00
Champs Entry Fees	1,695.00
Spectator Pass	1,078.00
Parking	876.00
Merch	689.01
Vendor Space	619.00
Camping	214.00
Festival Income - Other	0.00
Dining Hall Meals	-1,607.50
Dorm Rooms	<u>-2,732.00</u>
Total Festival Income	91,706.51
Donations	
Festival	<u>544.00</u>
Total Donations	544.00

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	<u>TOTAL</u>
Interest	
Interest - Other	3.36
Total Interest	<u>3.36</u>
Total Income	<u>92,253.87</u>
Gross Profit	92,253.87
Expense	
Festival Expenses	
Facility	26,798.70
Travel	18,992.86
Professional Services	11,451.53
Awards	6,913.99
Merchandise	5,101.00
Festival Expenses - Other	2,022.07
Insurance	1,605.50
Shipping	1,253.10
Miscellaneous	996.91
Food	962.95
Office Supplies	699.22
Marketing	601.45
Postage	45.91
Printing	27.94
Total Festival Expenses	<u>77,473.13</u>
Bank Charges	
Paypal	2,151.41
Other	767.58
Credit Card	309.63
Bank of America	38.96
Bank Charges - Other	1.20
Total Bank Charges	<u>3,268.78</u>
Advertising	
Advertising - Other	500.00
Total Advertising	<u>500.00</u>
Insurance	
Liability	5.50
Total Insurance	<u>5.50</u>
Total Expense	<u>81,247.41</u>
Net Income	<u><u>11,006.46</u></u>