

International Jugglers' Association
Festival Profit & Loss Prev Year Comparison
January through December 2008

	Jan - Dec 08	Jan - Dec 07	\$ Change	% Change
Ordinary Income/Expense				
Income				
Festival Income				
Package Plans				
Adult Early	31,959.00	36,654.00	-4,695.00	-12.8%
Adult Medium	14,175.00	12,580.00	1,595.00	12.7%
Adult at Fest	6,183.00	10,140.00	-3,957.00	-39.0%
Youth Early	5,251.00	5,014.00	237.00	4.7%
Youth Medium	2,725.00	2,320.00	405.00	17.5%
Youth at Fest	1,668.00	1,705.00	-37.00	-2.2%
Youth Group	869.00	2,581.00	-1,712.00	-66.3%
Total Package Plans	62,830.00	70,994.00	-8,164.00	-11.5%
Gym Admission				
Adult				
Adult 1 day	690.00	1,410.00	-720.00	-51.1%
Adult 2 day	1,560.00	1,760.00	-200.00	-11.4%
Adult 3 day	1,190.00	1,920.00	-730.00	-38.0%
Adult 4 day	440.00	800.00	-360.00	-45.0%
Adult 5 day	520.00	360.00	160.00	44.4%
Total Adult	4,400.00	6,250.00	-1,850.00	-29.6%
Youth				
Youth 1 day	250.00	140.00	110.00	78.6%
Youth 2 day	60.00	350.00	-290.00	-82.9%
Youth 3 day	280.00	450.00	-170.00	-37.8%
Youth 4 day	0.00	120.00	-120.00	-100.0%
Youth 5 day	60.00	0.00	60.00	100.0%
Total Youth	650.00	1,060.00	-410.00	-38.7%
Total Gym Admission	5,050.00	7,310.00	-2,260.00	-30.9%
Ticket Sales				
Ice Cream Social	0.00	230.00	-230.00	-100.0%
Welcome Show	885.00	945.00	-60.00	-6.4%
Juniors Champ Tix	1,115.00	1,849.00	-734.00	-39.7%
Ind Champ	2,425.00	3,325.00	-900.00	-27.1%
COS	5,605.00	10,178.00	-4,573.00	-44.9%
Awards Banquet	1,470.00	1,365.00	105.00	7.7%
Ticket Sales - Other	24.00	0.00	24.00	100.0%
Total Ticket Sales	11,524.00	17,892.00	-6,368.00	-35.6%
Spectator Pass	1,615.00	2,255.00	-640.00	-28.4%
Vendor Space	1,770.00	4,150.00	-2,380.00	-57.4%
Special Workshop	2,400.00	3,125.00	-725.00	-23.2%
Merch	1,275.00	2,640.00	-1,365.00	-51.7%
Champs Entry Fees	1,785.00	1,280.00	505.00	39.5%
Festival Income - Other	0.00	0.00	0.00	0.0%
Total Festival Income	88,249.00	109,646.00	-21,397.00	-19.5%
Donations				
Festival	1,380.14	16,201.80	-14,821.66	-91.5%
Total Donations	1,380.14	16,201.80	-14,821.66	-91.5%
Total Income	89,629.14	125,847.80	-36,218.66	-28.8%
Gross Profit	89,629.14	125,847.80	-36,218.66	-28.8%
Expense				
Advertising				
Interfund Transfers	720.00	720.00	0.00	0.0%
Total Advertising	720.00	720.00	0.00	0.0%
Festival Expenses				
Awards	8,374.50	9,815.62	-1,441.12	-14.7%
Facility	31,152.73	27,622.14	3,530.59	12.8%
Food	26,389.91	14,012.99	12,376.92	88.3%
Housing	2,313.40	3,895.42	-1,582.02	-40.6%
Insurance	627.00	627.00	0.00	0.0%

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Accrual Basis

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Marketing	562.77	6,594.52	-6,031.75	-91.5%
Merchandise	5,673.91	4,893.55	780.36	16.0%
Miscellaneous	455.20	1,017.35	-562.15	-55.3%
Office Supplies	728.46	882.15	-153.69	-17.4%
Professional Services	426.93	2,200.00	-1,773.07	-80.6%
Postage	1,385.92	1,646.27	-260.35	-15.8%
Printing	3,589.64	4,853.64	-1,264.00	-26.0%
Telephone	1,040.00	1,930.70	-890.70	-46.1%
Travel	2,496.91	11,374.92	-8,878.01	-78.1%
Festival Expenses - Other	0.00	0.00	0.00	0.0%
Total Festival Expenses	85,217.28	91,366.27	-6,148.99	-6.7%
Bank Charges				
Credit Card	612.18	731.16	-118.98	-16.3%
Paypal	1,162.64	1,246.79	-84.15	-6.8%
Total Bank Charges	1,774.82	1,977.95	-203.13	-10.3%
Total Expense	87,712.10	94,064.22	-6,352.12	-6.8%
Net Ordinary Income	1,917.04	31,783.58	-29,866.54	-94.0%
Other Income/Expense				
Other Income	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	1,917.04	31,783.58	-29,866.54	-94.0%