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Accrual Basis

International Jugglers' Association

Profit & Loss

January through September 2014 (3RD QUARTER)

	Jan - Sep 14
Ordinary Income/Expense	
Income	
Advertising Income	30.00
Donations	
Festival	2,550.00
General Fund	23,013.09
YEP	50.00
Total Donations	25,613.09
Festival Income	
Gym Admission	
Youth	100.00
Gym Admission - Other	425.00
Total Gym Admission	525.00
Package Plans	
Adult Early	965.00
Youth at Fest	45.00
Youth Group	1,980.00
Total Package Plans	2,990.00
Ticket Sales	345.00
Festival Income - Other	78,709.28
Total Festival Income	82,569.28
Interest	
Vanguard	
Archive	0.50
General	0.06
LM New	0.44
LM Old	0.87
Total Vanguard	1.87
Interest - Other	46.89
Total Interest	48.76
Merchandise	
Other Merchandise	155.00
Shipping	
Video	66.00
Total Shipping	66.00
15654 - Video	288.00
Total Merchandise	509.00
40030 - Membership	
Adult	8,565.00
Family	250.00
Life	1,250.00
Youth	290.00
Total 40030 - Membership	10,355.00
Total Income	119,125.13
Gross Profit	119,125.13
Expense	
Advertising	58.90
Archive	
Storage	800.00
Total Archive	800.00
Bank Charges	
Credit Card	168.51
Paypal	297.95
Total Bank Charges	466.46

International Jugglers' Association

Profit & Loss

January through September 2014

(3RD QUARTER)

	Jan - Sep 14
Communications	
Telephone - Board	341.99
Web Hosting	119.88
Communications - Other	5,315.47
Total Communications	5,777.34
Corporate Expenses	
State of Delaware	25.00
Corporate Expenses - Other	35.00
Total Corporate Expenses	60.00
Festival Expenses	
Awards	9,691.33
Bank Charges	537.79
Facility	38,027.69
Food	1,363.35
Housing	1,381.93
Insurance	805.50
Marketing	398.00
Merchandise	3,787.50
Miscellaneous	3,370.88
Postage	625.86
Printing	285.80
Professional Services	6,244.00
Shipping	279.95
Telephone	200.00
Travel	7,570.41
Festival Expenses - Other	205.14
Total Festival Expenses	74,775.13
Insurance	
D&O Liability	1,752.00
Total Insurance	1,752.00
Juggle Magazine Expense	1,029.00
Miscellaneous	464.36
Postage	
Membership	12.30
Postage - Other	14.42
Total Postage	26.72
Professional Services	7,482.11
Shipping	85.59
Travel	571.14
Video	
Production	838.16
Reproduction	307.17
Total Video	1,145.33
YEP	
Prof Fees	273.00
Total YEP	273.00
6999 - Uncategorized Expenses	25.82
Total Expense	94,792.90
Net Ordinary Income	24,332.23
Other Income/Expense	
Other Income	
Other Income	4,150.16
Total Other Income	4,150.16

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Profit & Loss

January through September 2014

(3RD QUARTER)

	Jan - Sep 14
Other Expense	
Other Expenses	2,412.29
Total Other Expense	2,412.29
Net Other Income	1,737.87
Net Income	26,070.10

International Jugglers' Association

Profit & Loss

January through December 2014 (4th QUARTER)

	Jan - Dec 14
Ordinary Income/Expense	
Income	
Advertising Income	30.00
Donations	
Festival	2,550.00
General Fund	23,025.95
YEP	50.00
Donations - Other	200.00
Total Donations	25,825.95
Festival Income	
Gym Admission	
Youth	100.00
Gym Admission - Other	425.00
Total Gym Admission	525.00
Package Plans	
Adult Early	965.00
Youth at Fest	45.00
Youth Group	1,980.00
Total Package Plans	2,990.00
Ticket Sales	345.00
Festival Income - Other	79,625.76
Total Festival Income	83,485.76
Interest	
Vanguard	
Archive	0.50
General	0.06
LM New	0.44
LM Old	0.87
Total Vanguard	1.87
Interest - Other	89.51
Total Interest	91.38
Merchandise	
Other Merchandise	155.00
Shipping	
Video	1.29
Total Shipping	1.29
15654 · Video	288.00
Merchandise - Other	176.00
Total Merchandise	620.29
40030 · Membership	
Adult	10,219.00
Family	270.00
Life	1,250.00
Youth	386.00
Total 40030 · Membership	12,125.00
Total Income	122,178.38
Gross Profit	122,178.38
Expense	
Advertising	58.90
Archive	
Storage	1,200.00
Total Archive	1,200.00

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International Jugglers' Association

Profit & Loss

January through December 2014

(4th QUARTER)

	Jan - Dec 14
Bank Charges	
Credit Card	228.35
Paypal	370.14
Total Bank Charges	598.49
Communications	
Telephone - Board	511.13
Web Hosting	119.88
Communications - Other	7,000.47
Total Communications	7,631.48
Corporate Expenses	
Company Corporation	235.00
State of Delaware	25.00
Corporate Expenses - Other	35.00
Total Corporate Expenses	295.00
Festival Expenses	
Awards	9,741.33
Bank Charges	537.79
Facility	38,027.69
Food	1,363.35
Housing	1,381.93
Insurance	1,611.00
Marketing	398.00
Merchandise	3,787.50
Miscellaneous	3,370.88
Postage	625.86
Printing	285.80
Professional Services	6,244.00
Shipping	279.95
Telephone	200.00
Travel	7,570.41
Festival Expenses - Other	205.14
Total Festival Expenses	75,630.63
Insurance	
D&O Liability	1,752.00
Total Insurance	1,752.00
Juggle Magazine Expense	1,029.00
Miscellaneous	565.56
Postage	
Membership	12.30
Postage - Other	14.42
Total Postage	26.72
Professional Services	10,650.11
Shipping	380.92
Travel	571.14
Video	
Production	838.16
Reproduction	560.33
Total Video	1,398.49
YEP	
Prof Fees	273.00
Total YEP	273.00
6999 - Uncategorized Expenses	25.82
Total Expense	102,087.26
Net Ordinary Income	20,091.12

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International Jugglers' Association
Profit & Loss
January through December 2014

	Jan - Dec 14
Other Income/Expense	
Other Income	
Other Income	4,932.16
Total Other Income	4,932.16
Other Expense	
Other Expenses	2,412.29
Total Other Expense	2,412.29
Net Other Income	2,519.87
Net Income	22,610.99

International Jugglers' Association

Balance Sheet

As of December 31, 2014

(4th QUARTER)

	Dec 31, 14
ASSETS	
Current Assets	
Checking/Savings	
Board Designated Cash	
VG - Archive Account	20,540.82
VG - Life Member New	17,784.55
VG - Life Member Old	34,876.02
Total Board Designated Cash	73,201.39
Temporarily Restricted Funds	
Festival Fun Fund	-59.95
iiWii Fund	132,347.16
Total Temporarily Restricted Funds	132,287.21
Undesignated Cash	
Bank of America	36,947.15
Festival deposit account	68,988.56
Paypal	1,989.92
Vanguard - General Account	3,044.39
Total Undesignated Cash	110,970.02
Total Checking/Savings	316,458.62
Accounts Receivable	
Pledges Receivable	
Allowance-Uncollectable pledges	-128,493.00
Present Value Discount	-107,535.00
Pledges Receivable - Other	800,000.00
Total Pledges Receivable	563,972.00
Total Accounts Receivable	563,972.00
Other Current Assets	
2 · Prepaid Festival Expenses	10,265.55
Total Other Current Assets	10,265.55
Total Current Assets	890,696.17
Fixed Assets	
Archives	3,400.00
Computer Hardware	
Accumulated Depr Hardware	-2,167.38
Computer Hardware - Other	2,167.38
Total Computer Hardware	0.00
Computer Software	
Accumulated Depr Software	-419.95
Computer Software - Other	419.95
Total Computer Software	0.00
Total Fixed Assets	3,400.00
TOTAL ASSETS	894,096.17
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	26,414.62
Total Accounts Payable	26,414.62
Other Current Liabilities	
Misc Payables	478.98
Total Other Current Liabilities	478.98
Total Current Liabilities	26,893.60

International Jugglers' Association
Balance Sheet
As of December 31, 2014

	<u>Dec 31, 14</u>
Long Term Liabilities	
Deferred Life Membership Income	0.01
Deferred Membership Income	
2015	773.00
2016	509.00
2017	160.00
2018	29.00
Total Deferred Membership Income	<u>1,471.00</u>
Total Long Term Liabilities	<u>1,471.01</u>
Total Liabilities	28,364.61
Equity	
Temporarily Restricted Net Asse	708,526.61
3900 - Retained Earnings	134,593.96
Net Income	22,610.99
Total Equity	<u>865,731.56</u>
TOTAL LIABILITIES & EQUITY	<u>894,096.17</u>

International Jugglers' Association

Balance Sheet

As of September 30, 2014

(3RD QUARTER)

	Sep 30, 14
ASSETS	
Current Assets	
Checking/Savings	
Board Designated Cash	
VG - Archive Account	20,540.82
VG - Life Member New	17,784.55
VG - Life Member Old	34,876.02
Total Board Designated Cash	73,201.39
Temporarily Restricted Funds	
Festival Fun Fund	-59.95
iiWii Fund	132,319.42
Total Temporarily Restricted Funds	132,259.47
Undesignated Cash	
Bank of America	42,041.17
Festival deposit account	68,057.20
Paypal	2,578.84
Vanguard - General Account	3,044.39
Total Undesignated Cash	115,721.60
Total Checking/Savings	321,182.46
Accounts Receivable	
Pledges Receivable	
Allowance-Uncollectable pledges	-128,493.00
Present Value Discount	-107,535.00
Pledges Receivable - Other	800,000.00
Total Pledges Receivable	563,972.00
Total Accounts Receivable	563,972.00
Other Current Assets	
2 · Prepaid Festival Expenses	8,320.82
Total Other Current Assets	8,320.82
Total Current Assets	893,475.28
Fixed Assets	
Archives	3,400.00
Computer Hardware	
Accumulated Depr Hardware	-2,167.38
Computer Hardware - Other	2,167.38
Total Computer Hardware	0.00
Computer Software	
Accumulated Depr Software	-419.95
Computer Software - Other	419.95
Total Computer Software	0.00
Total Fixed Assets	3,400.00
TOTAL ASSETS	896,875.28
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	25,734.62
Total Accounts Payable	25,734.62
Other Current Liabilities	
Misc Payables	478.98
Total Other Current Liabilities	478.98
Total Current Liabilities	26,213.60

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International Jugglers' Association
Balance Sheet
As of September 30, 2014

	Sep 30, 14
Long Term Liabilities	
Deferred Life Membership Income	0.01
Deferred Membership Income	
2015	773.00
2016	509.00
2017	160.00
2018	29.00
Total Deferred Membership Income	1,471.00
Total Long Term Liabilities	1,471.01
Total Liabilities	27,684.61
Equity	
Temporarily Restricted Net Asse	708,526.61
3900 · Retained Earnings	134,593.96
Net Income	26,070.10
Total Equity	869,190.67
TOTAL LIABILITIES & EQUITY	896,875.28