

Magazine Negotiation Summary Report

12/19/06

<u>Topic:</u>	<u>Previous Stagewrite Contract:</u>	<u>Latest Draft of Contract:</u>
Recitals....		added personal information about Alan
Termination...	4 months prior written notice (2 issues)	6 months prior written notice (2 issues)
Term of Agreement...	3 years	3 years
Duties & Obligations...	48 pg. magazine w/at least 8 color pages....2 IJA editorial pages...1 publisher editorial pg.	no change
Circulation to IJA...	label info. to publisher by 10th of cover month	label info. to publisher by 1st of cover month
Compensation...	\$10,666.66/issue for 6 issues (extension=\$13,666.66 for 2 issues) payment due per issue	\$14,625/issue for 4 issues ...payment received by publisher by 1st of each month
Contributor Memberships...	25	15
Additional Copies...	purchase of overruns=\$1.80	purchase of overruns=\$1.90
Expense Increases...	any increase/decrease in cost exceeding 10% is incurred by IJA	no change
Overrun Sales...	10% of gross to IJA after expenses	no change
Single Issue Sales...	festivals and conventions only	no change
Publisher Input to Brd...	reasonable access to board mtgs	no change
Renewing/New Members...	mailed most recent issue of mag. from IJA store	removed from contra

Advertising...	7 black & white pages per year; color upgrade at 20% of publ. card rate	3 black & white pages per issue...2 pages during year free color upgrade...unused pages cannot rollover to next month
Liaison Review...	48 hours after receipt to review and return	96 hours after receipt to review and return up until 5 days prior to shipping to printer (if within that 5 days prior to shipping to printer liaison needs to review and return within 48 hours)
Advertising Revenue..	Stagewrite retains all ad revenue	50/50 ad revenue split -\$100 per issue expense allowance for publisher
Late Payment Charges...	1.5% per month after 15 days late	1.5% per month after 1st of each month
Right of Publication...	joint copyright	joint copyright
Electronic Publishing...	no electronic/web publishing permitted	pdf file with author permission sent to IJA from publisher for publication on IJA website five years after the magazine date and in a password protected area of the IJA website (members only access)
Shipping...	"...ship to IJA offices..."	"...ship to IJA offices or other address deignated by the IJA..."
Negotiations/Re-Signing of Contract...	n/a	"If present contract is to be extended or adapted and publisher/IJA relationship continued, the new agreement should be signed no later than three months prior to the conclusion of the present contract."