

**International Jugglers' Association**  
**Festival Profit & Loss**  
January through December 2010

	<u>TOTAL</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Festival Income</b>	
<b>Package Plans</b>	
Adult Early	23,681.00
Adult Medium	10,305.00
Adult at Fest	4,403.00
Youth Early	4,023.00
Youth Group	3,083.00
Youth Medium	1,253.00
Youth at Fest	657.00
<b>Total Package Plans</b>	<u>47,405.00</u>
<b>Ticket Sales</b>	
COS	2,325.00
Ind Champ	2,245.00
Taste of Vaudeville	1,320.00
Juniors Champ Tix	960.00
<b>Total Ticket Sales</b>	<u>6,850.00</u>
<b>Gym Admission</b>	
<b>Adult</b>	
Adult 1 day	2,065.00
Adult 3 day	420.00
Adult 2 day	280.00
Adult 5 day	70.00
<b>Total Adult</b>	<u>2,835.00</u>
<b>Youth</b>	
Youth 1 day	225.00
Youth 3 day	150.00
<b>Total Youth</b>	<u>375.00</u>
<b>Total Gym Admission</b>	3,210.00
Champs Entry Fees	1,740.00
Special Workshop	1,650.00
Vendor Space	1,650.00
Merch	1,346.00
Spectator Pass	833.00
Festival Income - Other	25.00
<b>Total Festival Income</b>	<u>64,709.00</u>
<b>Donations</b>	
Festival	3,117.49
<b>Total Donations</b>	<u>3,117.49</u>
<b>Total Income</b>	<u>67,826.49</u>
<b>Gross Profit</b>	67,826.49

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	<u>TOTAL</u>
<b>Expense</b>	
<b>Festival Expenses</b>	
Travel	9,868.91
Awards	7,995.87
Facility	7,815.91
Housing	5,718.56
Professional Services	4,500.00
Merchandise	3,002.22
Shipping	1,616.00
Printing	1,424.75
Food	1,414.80
Insurance	627.00
Postage	566.56
Office Supplies	353.25
Bank Charges	263.77
Miscellaneous	223.70
<b>Total Festival Expenses</b>	<u>45,391.30</u>
<b>Bank Charges</b>	
Paypal	1,027.36
Credit Card	149.74
Bank of America	1.44
<b>Total Bank Charges</b>	<u>1,178.54</u>
<b>Total Expense</b>	<u>46,569.84</u>
<b>Net Ordinary Income</b>	<u>21,256.65</u>
<b>Net Income</b>	<u><u>21,256.65</u></u>